Wyoming Young Farmers & Ranchers You are invited...

2014 Young Farmer & Rancher Conference

"The Power of Grassroots"



Young agricultural producers between the ages of 18-35 from Wyoming will gather for a premiere young farmer and rancher event.

The conference provides an opportunity for young farmers and ranchers to network, listen to informational and motivational speakers and enjoy the company of those involved in the same business.

Jan. 23-24, 2014 in Cody, Wyoming

Agenda and registration enclosed. Also available at www.wyfb.org Open to all young agriculture producers (Farm Bureau membership not required) and all Farm Bureau members.

<u>CONTACT:</u> Kerin Clark, WyFB YF&R Coordinator, 307.532.2002 or kclark@wyfb.org or Facebook/Wyomingfarmbureauyoungfarmersandranchers

	B WYOMING FARM BUREAU
YOUNG	FARMER & RANCHER CONFERENCE
	"The Power of Grassroots"
	Registration Form
	January 23-24, 2014 Holiday Inn in Cody
Name:	Spouse's Name:
Children's Nam	e and Ages*: (If attending the conference)

Address: _____

City, State & Zip: _____

Phone Number: ______Cell Phone _____

E-mail: _____

Registration fee is \$70/adult and at cost/child** and may be paid by check and sent to the Wyoming Farm Bureau *prior* to the conference. Late registrations (after Jan. 10) may be accepted and will be \$90/adult.

**Children are welcome and we may be able to offer children's meals at cost. Please contact Kerin Clark if you need childrens meals to determine cost or please indicate if child will not require a meal.

Total amount of payment: \$_____ Indicate form of payment: _____ check ____ cash

For room reservations, please call the Holiday Inn at 307.587.5555 and mention the "ZCU, Young Farmers & Ranchers" group rate. Room rates are \$89 plus tax and are guaranteed through Jan. 8, 2014.

REGISTRATION DEADLINE: This form and payment <u>must</u> be returned no later than January 10, 2014 to Kerin Clark, Wyoming Farm Bureau, PO Box 685, Torrington, WY 82240. For questions call 307.532.2002 or <u>kclark@wyfb.org</u>. Visit <u>www.wyfb.org</u> for conference agenda.

Wyoming Farm Bureau Federation Young Farmer & Rancher Conference "The Power of Grassroots" January 23-24, 2014 at the Holiday Inn in Cody



Thursday, January 23, 2014

Breakfast on your own.

8:30 a.m. *Registration open*

8:40 a.m. Greetings from YF&R State Chair; Pledge of Allegiance and Invocation; WyFB Video

9 a.m. *"The Power of Grassroots"*

--Marty Tatman, American Farm Bureau Federation

During this interactive workshop, participants will be put in the shoes of law makers and understand how policies are implemented and how laws are created. Through the workshop participants will understand the value of a grassroots organization and how one is structured. Participants will walk away with a greater appreciation for policies and issues that are brought up through a grassroots effort and realize that process is what makes Farm Bureau unique.

10:45 a.m.	United States Senator John Barrasso
11:15 a.m.	"Wyoming Weather Realities and Long Range Outlook" Don Day, Day Weather
12:15 p.m.	Lunch <i>"Legislative and Agriculture Issues Facing Wyoming Producers"</i> Ken Hamilton, Wyoming Farm Bureau Executive Vice President
1:20 p.m.	"Case Study: Transitioning from a family operation to an agricultural business that blesses the family"

--Rick LaPlante, Business and Leadership Consultant

This session will focus on a case study of a transition of a ranching operation from a family business led by the patriarch, to an agricultural business run by a CEO under the direction of a Board of Advisors. Of course, the CEO and Advisors are all family members! We will talk about the steps necessary to make that transition and of some of the mistakes that were made. While a little estate planning is necessary for context, the bulk of the discussion will be about steps to successful succession planning. By following the ranch over a 4 year period we will watch the process play out in business decisions and personal relationships.

Speaker sponsored by Farm Credit Services of America

- 3 p.m. Break sponsored by MWFB Insurance Agents Kurt Hopkin, Luke Hopkin and Jeanna Kennedy (Park County)
- 3:10 p.m. Session continues

4:15 p.m. "History of the Heart Mountain Irrigation Project" --Scott George, Park County Farm Bureau Member

This presentation uses photos to show how this irrigation project transformed the land between Cody and Powell. The presentation covers some of the Buffalo Bill Cody Dam that supplies the water.

6 p.m. Dinner

- Branch Out Tables
- Mock Discussion Meet

--YF&R Committee and interested participants

The YF&R Discussion Meet is designed to simulate a committee meeting where discussion and active participation are expected from each committee member. The competition simulates Farm Bureau's grassroots policy development process. See how you can participate in the future. At the state level, the winner receives \$500 cash and a trip to the national competition where the grand prize is a truck courtesy of GM.

Friday, January 24, 2014

Breakfast on your own

8:15 a.m. *"An Excel program to help young producers plan for their operation"* --Cole Coxbill, Goshen County farmer and WyFB YF&R Committee member

8:50 a.m. **DEPART FOR TOURS**

- 9 a.m. TOUR: Wyoming Authentic Products, Inc.
- 10 a.m. DEPART FOR NEXT TOUR: Reed Farms

At Reed Farms the family grows sugar beets for Western Sugar Co-OP, of which they are members. They also grow Malt barley for an independent elevator that supplies their barley to Budweiser maltsters. Reed Farms also raises alfalfa and grass hay for the local market. Their irrigation system is all gravity flow and thus they have moved to a surge system to increase efficiencies. They have also installed several self-cleaning screens in the system to reduce labor and have a more consistent water supply since their water is direct flow from a river with no place to settle out the trash. Rounding out the tour will be a look at Glen's Father's invention for moving gated pipe. Park County Farmer Glen Reed serves on the Wyoming Farm Bureau Federation Board of Directors. Reed was also the first winner of the WyFB YF&R Discussion Meet which started in 2002.

- 11:15 a.m. DEPART FOR NEXT TOUR: Cow Country Genetics
- 12:30 p.m. BACK TO HOTEL FOR LUNCH
- 12:45 p.m. Lunch

--Speaker: United States Senator Mike Enzi

1:45 p.m. "Protecting Your Profits – Strategies for Navigating Turbulent Markets" --John Magnus, Custom Ag Solutions

Learn strategies for managing the critical and sometimes complex marketing issues faced by producers. The presenter will help participants understand the importance of having a comprehensive marketing plan (CMP), and participants will also learn the steps for developing and utilizing their own CMP. Participants will learn how their CMP can be used to better evaluate and utilize a wide range of market risk management tools, including forward contracting, hedging, and various Federal crop insurance programs. Following the initial workshop, participants will be encouraged to take advantage of a no cost, follow-up webinar series that will guide them through the remaining steps of developing and implementing a CMP for their own operations. 2:30 p.m. Wrap up and Drawing for Prize

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